

WEEKLY SALES RECAP

Start Date: 7/1/2019

End Date: 7/7/2019

Store #: 001

	MON 7/1/2019	TUE 7/2/2019	WED 7/3/2019	THU 7/4/2019	FRI 7/5/2019	SAT 7/6/2019	SUN 7/7/2019
Daily							
Total Sales:	1,452.68	1,530.54	1,704.75	1,419.42	2,101.84	2,343.94	1,847.96
Sales Tax:	95.11	100.21	111.60	92.92	137.64	153.46	121.00
Net Sales:	1,357.57	1,430.33	1,593.15	1,326.50	1,964.20	2,190.48	1,726.96
Cash Short:	2.00	-0.37	1.24	-0.14	1.25	-1.43	0.53
Bad Orders:	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Royalty Sales:	1,357.57	1,430.33	1,593.15	1,326.50	1,964.20	2,190.48	1,726.96
Labor Percent:	30.15	25.95	27.73	27.74	26.12	23.19	28.92
Food Percent:	41.46	30.74	26.76	25.58	14.17	47.19	27.41
Deposit:	303.67	706.88	257.76	247.00	569.57	419.10	545.30
WTD							
Total Sales:	1,452.68	2,983.22	4,687.97	6,107.39	8,209.23	10,553.17	12,401.13
Sales Tax:	95.11	195.32	306.92	399.84	537.48	690.94	811.94
Net Sales:	1,357.57	2,787.90	4,381.05	5,707.55	7,671.75	9,862.23	11,589.19
Cash Short:	2.00	1.63	2.87	2.73	3.98	2.55	3.08
Bad Orders:	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Royalty Sales:	1,357.57	2,787.90	4,381.05	5,707.55	7,671.75	9,862.23	11,589.19
Labor Percent:	30.15	27.99	27.90	27.86	27.42	26.48	26.84
Food Percent:	41.46	35.96	32.62	30.98	26.68	31.23	30.66
Deposit:	303.67	1,010.55	1,268.31	1,515.31	2,084.88	2,503.98	3,049.28

Weekly Key Indicators

Total Sales:	12,401.13	Delivery	5,023.49	40.5%	(+)Beginning Inv.:	11,001.72	
Sales Tax:	811.94	Carry-Out	616.95	5.0%	(+)Food Delivered	3,445.57	
Net Sales:	11,589.19	Catering	0.00	0.0%	(+)Bev. Delivered:	0.00	
Non-Taxable:	0.00	Pick-Up	2,075.17	16.7%	(+)Transfer In:	48.33	
Tax Exempt:	0.00	Web Delivery	3,980.02	32.1%	(-)Transfer Out:	0.00	
Taxable:	11,589.19	Web Pick-Up	705.50	5.7%	(-)Ending Inv:	10,944.10	
Royalty:	11,589.19	(=)Tot. Order Mix	12,401.13		(=)Cost Goods:	3,551.53	30.6%
Acct. Payment:	0.00	PIZZA	8,863.28	70.7%	Total Purchases:	3,493.90	
Account Sales:	0.00	SALADS / SIDES	349.61	2.8%	Invoice Del. Char	-17.78	
Gift Sold:	0.00	APPETIZERS	1,588.68	12.7%	Food Waste:	0.00	0.0%
Gift Redeem:	10.67	PASTA / STROM	317.72	2.5%	(+)Food Usage:	2,784.11	24.0%
Credit Card:	8,166.68	SUBS	995.75	7.9%	(+)Bev. Usage:	262.56	2.3%
Credit Card Tips:	815.06	BEVERAGES / D	413.30	3.3%	(+)Paper Usage:	507.00	4.4%
Other Tips:	0.00	(=)Tot. Prod. Mix:	12,528.34		(+)Other Usage:	0.00	0.0%
Bank Deposit:	3,049.28	(+)Cancelled:	133.17	1.1%	(=)Total Usage:	3,553.67	30.7%
Cash Short:	3.08	(+)Bad Orders:	0.00	0.0%	(+)Ideal Food:	2,510.91	21.7%
Bottle Deposits:	0.00	(=)Total Lost:	133.17	1.1%	(+)Ideal Beverage	210.60	1.8%
Bottle Returns:	0.00	Total Reduced:	97.59	0.8%	(+)Ideal Paper:	494.90	4.3%
Total Orders:	549.00	Total Refunds:	0.00	0.0%	(+)Ideal Other:	0.00	0.0%
Average Order:	21.11	Lunch Sales:	3,277.38	28.3%	(=)Ideal Total:	3,216.41	27.8%
Lunch Sales:	3,277.38	Last Week:	11,689.85	-0.9%	Total Hours:	247.45	
Total Covers:	0.00	Last Year:	9,584.05	20.9%	Variable Labor:	2,208.68	19.1%
Average Cover:	0.00	Drv. Reimburse:	316.80	2.7%	Fixed Labor:	902.02	7.8%
Avg Door Time:	18.99	Delivery Charge:	700.48		Labor Cost:	3,110.70	26.8%
Avg Del. Time:	28.46	(+)Discount:	166.99	1.4%	Food/Labor:	6,664.37	57.5%
		(+)Coupon:	1,472.60	12.7%	Total Food Gap:	337.26	2.9%
		(+)Emp Discount:	0.00	0.0%	Labor Cost Gap:	-366.06	-3.2%
		(+)Donation:	0.00	0.0%	Total Gap:	-28.80	-0.2%
		(+)Total Disc:	1,639.59	14.1%			